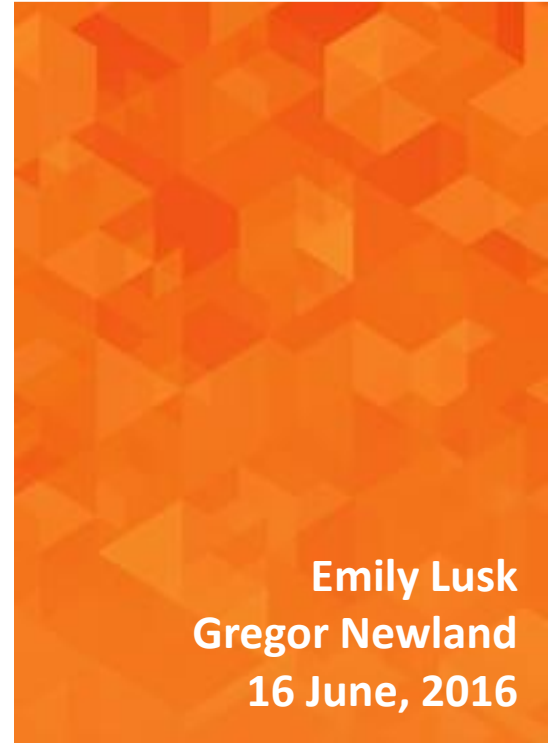




Microsoft Partner
Gold Enterprise Resource Planning

Ellipse Solutions Upgrading to the New Dynamics AX



Emily Lusk
Gregor Newland
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Why Listen to Us?

- Partner, ISV...and Users of AX!
- Azure Marketplace Products
 - 6 of the 54 products are Ellipse Solutions offerings
 - All migrated, certified & curated for the New AX
- Ellipse Solutions Customers
 - Constant communication with MS Licensing
- Tier 1 CSP (Cloud Services Provider)
- Microsoft IoT Red Carpet Program
- Microsoft PowerBI Red Carpet Program




- Developing an Upgrade Strategy
 - Understanding the Basics
 - Product Code
 - Data Migration
 - Product Licensing
 - Additional Considerations

- Code
 - AX2009 → AX 2012 → New Dynamics AX
- Data Migration
 - AX2009 → AX 2012 → New Dynamics AX
- Licensing
 - AX2009 → AX 2012 → New Dynamics AX

- Clear pathway from AX2009 to AX 2012 to the New Dynamics AX
 - Current tool from AX2012 to the New Dynamics AX lacks some sophistication – needs manual intervention
 - New, more sophisticated tool due in November
- Number of code modifications defines task scope and effort
- May be undertaken in separate projects or as a single effort

- From AX2009 → AX2012
 - Tools in place
 - Due to database improvements, the most time consuming task of this process
 - Successfully utilized previously by Ellipse Solutions
- From AX2012 → The New Dynamics AX
 - No tools yet available – unofficially available in 2017
 - Without a tool, total re-implementation needed
- From AX2009 → The New Dynamics AX
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Price List Structure

<p>Self Serve User</p> 	<p>Grants a user rights for their own use and not for or on behalf of other individuals: (i) To record any type of time, (ii) To record any type of expenses, (iii) Manage personal information, (iv) Create requisitions, and (v) Manage budgets related to these activities. In addition, the Self Serve User grants read access to any data contained in the Microsoft Dynamics AX solution.</p>
<p>Task User</p> 	<p>Grants a user rights to: (i) Approve any type of time and expenses, (ii) Approve invoices, (iii) Approve all Self Serve related transactions, and (iv) add sales and purchase orders.</p>
<p>Enterprise User</p> 	<p>Grants an employee unrestricted access to all the functionality in the server software across the ERP solution. Grants a user read access to other Dynamics products.</p>
<p>Device User</p> 	<p>Grants rights to (i) Operate a point of sale device, (ii) Operate a Warehouse device, and (iii) Operate a Store Manager Device.</p>

Features

Each customer will receive the following features as part of the service:

- Production instance
- Azure infrastructure
- 10GB of storage plus an additional 2.5GB for every 20 users.
- Sandbox Tier 1: One Development/ Test Instance provided for the life of the customer
- Sandbox Tier 2: One Standard Acceptance Testing Instance for the first three months. In addition, after each release we will provide a Sandbox Tier 2 instance for one month.
- Disaster recovery
- High availability
- Analytics

Pick A Flavor

- Public Cloud (released in March)
 - All on Azure infrastructure, managed by Microsoft
 - Pay by user subscription
 - Direct access to servers and data still murky
 - Must be purchased through a Tier 1 Cloud Service Provider (CSP) like Ellipse Solutions
 - Periodic options to scale up or down
- Private Cloud (expected release in August?)
 - All on Azure infrastructure
 - Managed by Customer & Partner
 - Pay by time & usage for infrastructure
- On-Premise (available in 2017)
 - On your servers, but still requires Azure subscription for specific services (still unclear)

- Microsoft Incentives point to a two step process:
- Concurrent Users vs. Named Users
 - User types
- From AX2009 → AX2012
 - Get 2 Functional Users & 1 Enterprise User for each Advanced Management User in AX 2009 (purchased thru 12/16)
 - Get a Functional User for every Light User
- From AX2012 → The New Dynamics AX
 - Not yet finalized (any day now)
 - No functional users
 - Protected Lists Price (PLP)

- Option 1
 - Wait until data & license options are completed
- Option 2
 - Re-implement
 - Faster – more expensive



Gregor Newland

(937) 718-3524 or gnewland@ellipsesolutions.com

*Ellipse Solutions LLC
7917 Washington Woods Drive
Dayton, OH 45459
(937) 312-1547 | (866) 639-4095 FAX
www.ellipsesolutions.com*



Questions?

